

We are currently on schedule with the Joint County RFP process. Three proposals were received from four vendors. Cassidian and Tait offered a joint proposal, Harris Communications and Motorola Solutions all provided proposals on or before July 9th. The technical evaluation team members received copies of all material except the financial responses from each vendor. The financial materials are evaluated by another team within Waukesha Procurement. When all evaluations, presentations and interviews are completed, the results will be joined together to complete the vendor selection in August.

I have included with this email a copy of the RFP, Proposal Response, Requirements Workbook and Price Sheets. The purpose of having vendors follow these formats is to force the vendors to provide specific information in a common format so it can be clearly evaluated. You might be familiar with how difficult it is to wade through vendor information and determine if they meet your requirements not to mention trying to compare offerings across vendors. Marketing is successful in part because it makes comparisons difficult.

We have four vendors who have invested a tremendous amount of time and money to meet our requirements in the RFP by on the Joint County Study. The Joint County Study and RFP are oriented to be vendor neutral and this process supports competition which is in all our best interests.

Proposals are due July 9th. **COMPLETED**

First evaluation will begin July 11th. **COMPLETED**

Vendor presentations and Demo's will be conducted the week of August 12th.

We will reconvene to complete vendor selection the week of August 26th.

The selected Vendor should be announced on or before September 13th



1332 Trunked Radio System Price Sheets.pdf



1332 Trunked Radio System Proposal Response.pdf



1332 Trunked Radio System Requirements Workbook.pdf



1332 Trunked Radio System RFP.pdf

I respectfully request you share the contents of this email with your membership.

Hugh Morris
MBA, COML , COMT
Milwaukee County, IMSD
County Radio Administrator